

UnaFinancial is an international group of companies offering fintech services in Asia and Europe.

Leveraging advanced digital technologies, the Group has been providing access to finance to the underserved since 2015.

#### **Brief Overview**

- Leader in credit-focused fintech in the key markets
- Fast path to positive unit economics thanks to strong tech and processes
- Running a Top-10 investment platform in Europe

## The Group's mission

is to provide simple and reliable access to finance through innovative technologies and focusing on what customers truly need

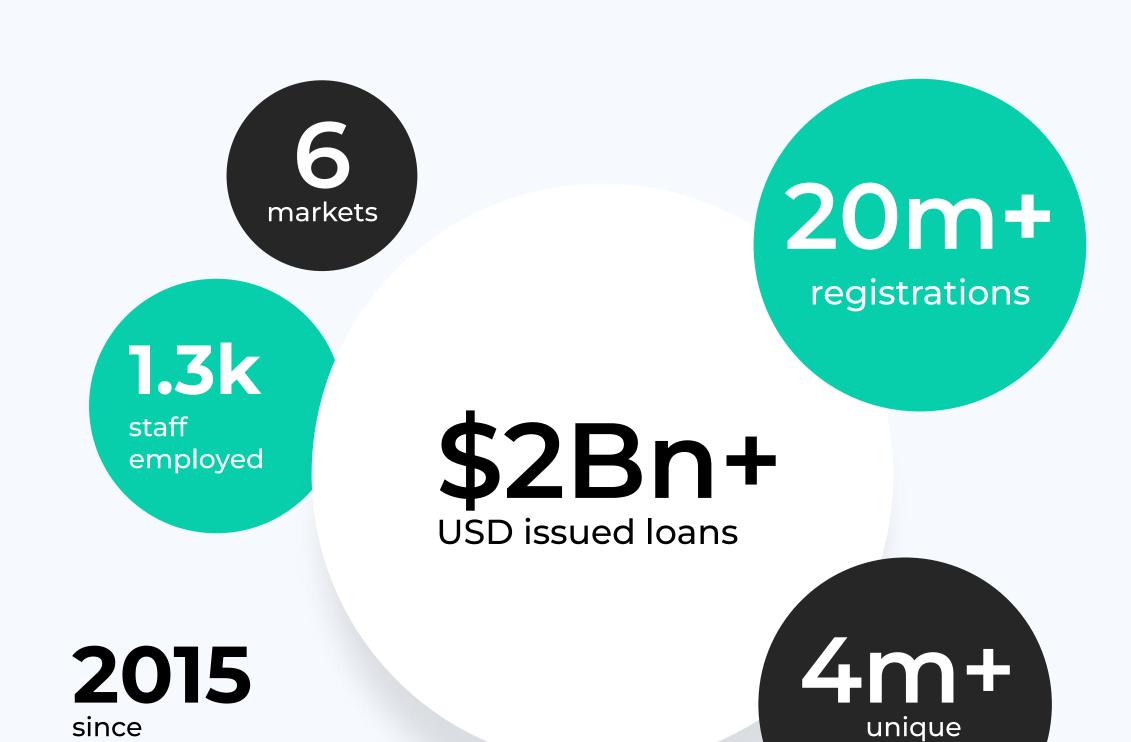
# The Group's vision

is to help more people improve their financial well-being

#### Strategic focus:

- Maintaining market leadership
- Focusing on high-performing markets for credit-focused fintech
- Growing loan portfolio and commission income
- Building new partnerships
- Improving business performance and efficiency

The Group's high-tech financial services stand out for their convenience and customer accessibility.



loan-clients



We develop modern fintech solutions based on our credit expertise.

In addition, we run our own investment platform, which is open to investors from the EU, Switzerland and the UK.



#### **Group financial results for FY 2021-H1 2025: Continued Growth**

In 2024, UnaFinancial remained focused on enhancing operational efficiency.

The Group issued USD 741 M worth of loans.

The revenue\* for 2024 amounted to USD 202.3 M. Net profit stood at USD 0.6 M.

In 2025, we aim to grow net profit and expand our lending activities.

#### Our priorities include:

- Enhancing existing products
- Launching car loans
- Expanding installment solutions for individuals and SMEs

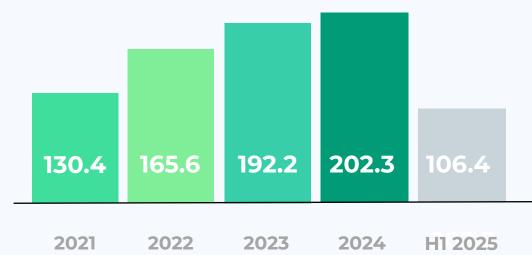
These steps will allow us to offer more flexible, customer-focused services.

Total assets, M USD



Loans issued, M USD

Revenue\*, M USD



2021

741.0 277 419.2 659.2 409.0

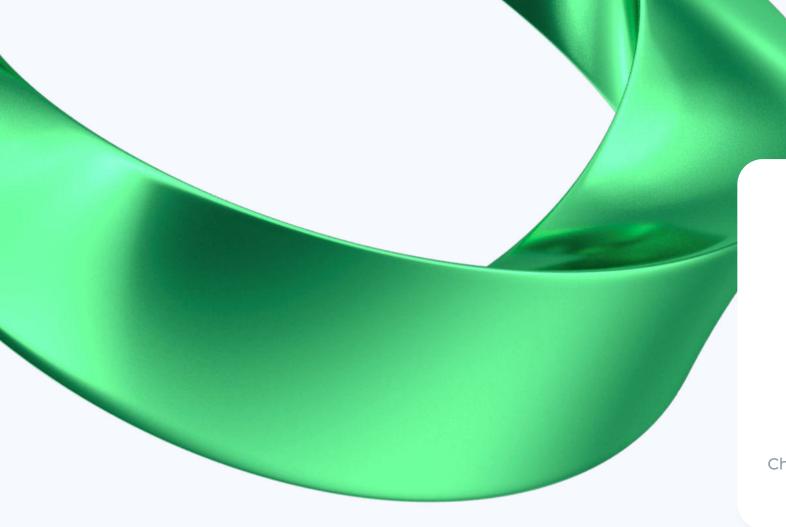
2023

2024

H1 2025

2022

Data for 2021—2024 is based on the Group's audited financial statements Data for H1 2025 is based on the Group's management accounts. \* Revenue - interest and commission income





Sergey Sedov

Chairman of the Board Chief
Executive Officer



Paul Valin

Member of the management board



Ivan Adamovich
Chief Financial Officer
Deputy CEO

### **Executive** committee

A strong mission-driven team implementing an effective business growth strategy



Janis Bogdasarovs
Chief Legal Officer



David Davtyan
Chief Technology Officer

#### **Awards & Recognition**



In 2025, UnaFinancial was recognized among the World's Top 300 Fintech Companies, and named Best FinTech Company in APAC by Global Business & Finance Magazine.



Best Financial Services Firm 2023 – Eurasia

Singapore Business Awards



Best Fintech Group 2024 – APAC

Wealth & Finance International



CNBC & Statista ranking: World's Top 300 Fintech Companies





2024 Global Recognition Award



100 Singapore's fastest-growing companies in 2025

#38 / 100







Most Impactful Consumer Lending FinTech Company – Asia Pacific

FinTech Awards 2022 by Wealth Finance International



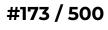
Financial Times ranking:
500
High-Growth
Companies
Asia-Pacific 2023

#193 / 500



Most Innovative
Consumer
Finance
Company
Singapore

Global Business Magazine





Financial Times ranking: 500 High-Growth Companies Asia-Pacific 2025

2021 2022 2023 2024 2025

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### Contacts

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